Roadmap to Zero Emission Upgrade Solutions for Clean Air











11th VERT-Forum 25th March 2021



22.03.2021

Hubertus Borgmeier HJS International Sales Manager



Agenda

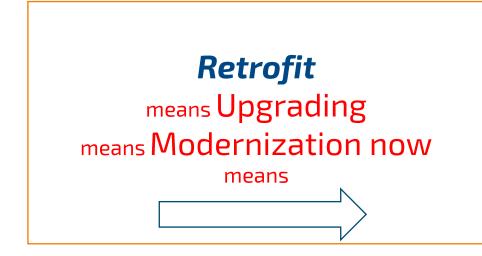
- Introduction, Upgrading more up-to date than ever
- About HJS
- Real World Emission Reduction Technologies, Challenge and Efficiency
- Upgrading of On- and Non-Road Equipment to Euro VI or Stage V
- Certification Schemes United Kingdom, Netherlands, Germany
- Best Practice Examples for Upgrading
- Memorandum Upgrading for Clean Air





Upgrading Technology - More up-to date than ever!

- Air pollution remains to be a major problem globally
- Air quality regulations are ramping up worldwide
- Large long-lived diesel engines have no technical solution
- Emission Control Technology offers effective outcomes



- Installation of state-of-the-art exhaust-gas aftertreatment systems
- Improved functionality and performance to the highest emission standards
- Cost-effective and immediate reduction of hazardous emissions





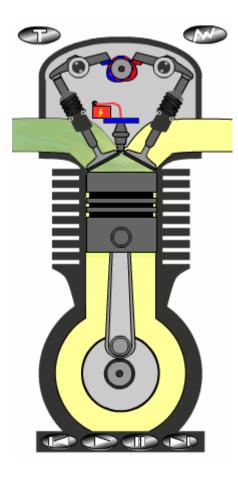
Frank Hiller - Deutz AG

The combustion engine, and especially the diesel engine, which is the most efficient of the combustion engines, is characterized by the fact that it is very powerful and autonomous at the same time.

If you look at applications in the agricultural sector, for example, such as a tractor, it is relatively difficult to imagine it being operated fully electrically today.

Here, too, the combustion engine will remain number one for a long time.

Frank Hiller, CEO, Deutz AG, Cologne, Interview Deutsche Welle 24 February 2020 (Extract)







HJS Company Profile



- o Headquarters in Menden, Germany
- o Number of employees 500, family business
- Wide range of emission control technologies
- o Specialist in diesel exhaust aftertreatment
- High competence in research and development
- Flexible manufacturing structures and capacities







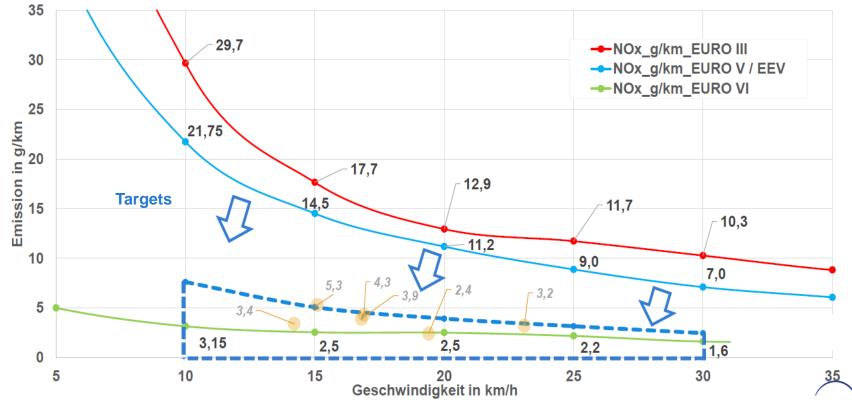


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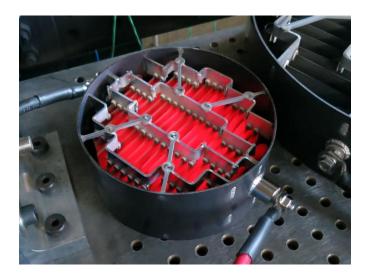
Challenge Real Driving Emission



NOx-Emissionen (Bus; EURO III bis EURO VI)



Active Regeneration and Thermal Management



Electrical Heater

- Up to 50°C Temperature increase in Low Load Cycle
- Avoids temperature drops in stop & go traffic
- Significantly improved NOx conversion

 For 7 kW (@48 Volt):
 Ø 5.66" - 7.5"

 For 10 kW (@48 Volt):
 Ø 7.5" - 9.5"

 For 15 kW (@48 Volt):
 Ø 9.5" - 10.5"

 For >20kW (@48 Volt):
 Ø 13"



SMF[®]-AR-System



SCRT® Upgrade Technology for City Bus



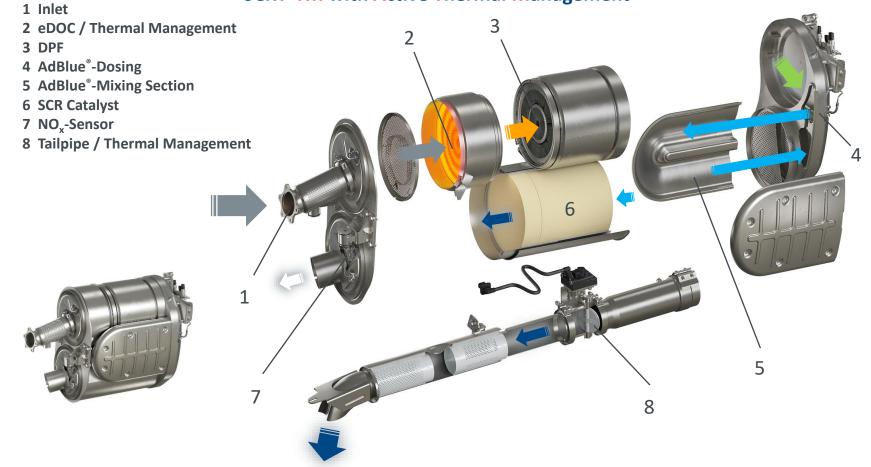






Compact HJS EURO VI Truck / Bus Solution

SCRT[®]TM with Active Thermal Management



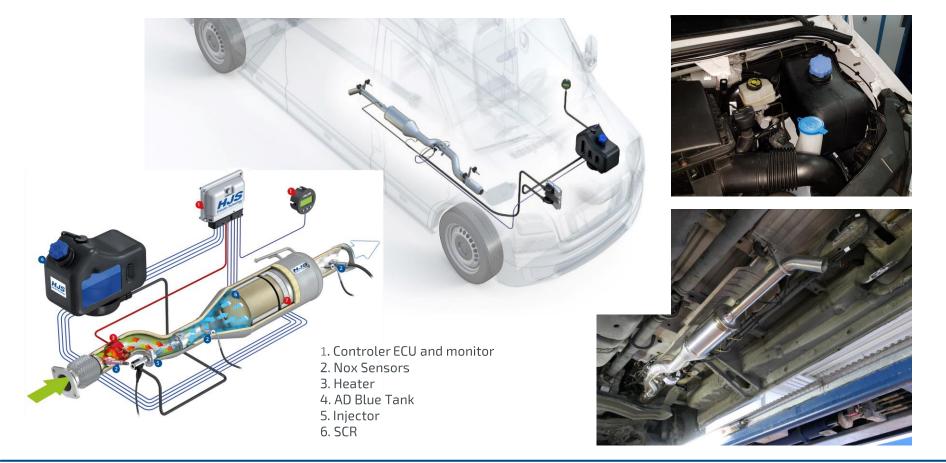


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Upgrading Light Commercial Vehicles (LCV)

Solutions for Light Commercial Vehicles (LCV)





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Upgrading of Loader AHLMANN AZ95F - Netherlands





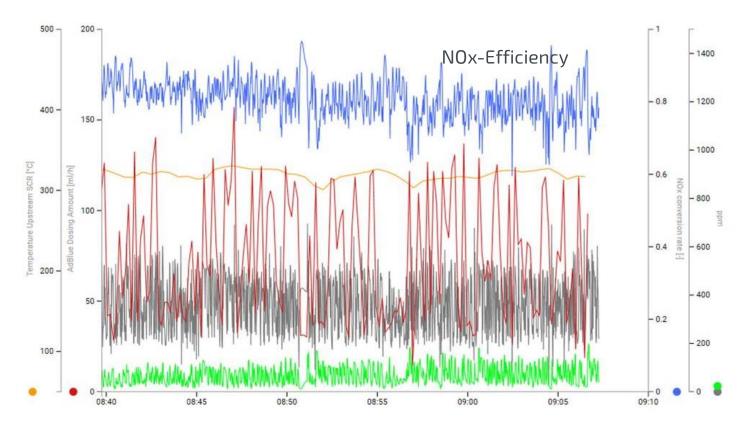
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Think about tomorrow.



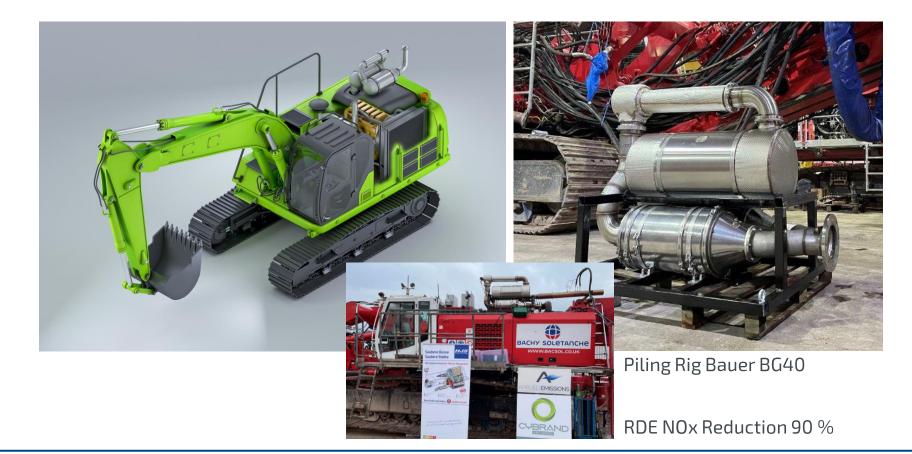
Upgrading of Loader AHLMANN AZ95F – Netherlands

- Engine: Deutz TCD 2.9, 55 kW, Stage V
- SMART-SCR-Airless-System behind original DPF
- NOx-Reduction about 80% on average





Upgrading of Construction Machinery Piling Rig BAUER BG40 – UK





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SCRT® for Industrial Applications

Compact design 13" and 15" Single and double flow





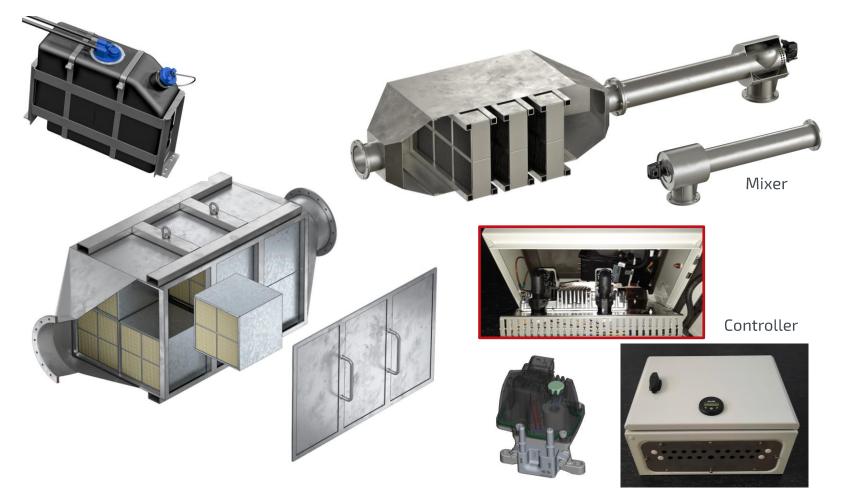


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SCRT® for Stationary and Maritime Applications



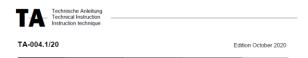


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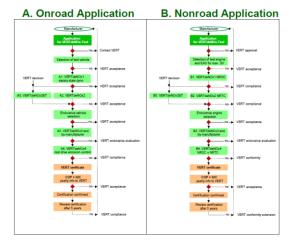
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Certification Procedere VERT



VERT - CERTIFICATION of deNOx - EAS



NR**S**C and NR**T**C International standard for Engine emission test e. g. Stage V

VERT NRMM

- 1. VERT deNOx1: Definition of Light-Off Temperature
- 2. VERT deNOx2: Cold (10 %) and warm (90 %) NR**T**C
- 3. VERTdeNOx3: 200 h endurance run with remote monitoring
- 4. VERT deNOx4: Repetition VERT deNOx1 und VERT deNOx2
- 5. VERT deNOx5: Secondary emission test, only if no standard elements as SCR-catalysts used.

Main criteria and limits:

- PN > 98% for solid particles 10-500 nm in all operation points, max 200 mb
- NOx-conversion during NRTC Class: > 85% Class: 75-85 %
 - Class: 65-75 %
- 50% NOx-conversion = < 230°C after SCR
- NH3 < 20 ppm at all operation points
- NH3 < 20 ppm in average over each NRTC



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Certification Procedure Bus Upgrade - Germany

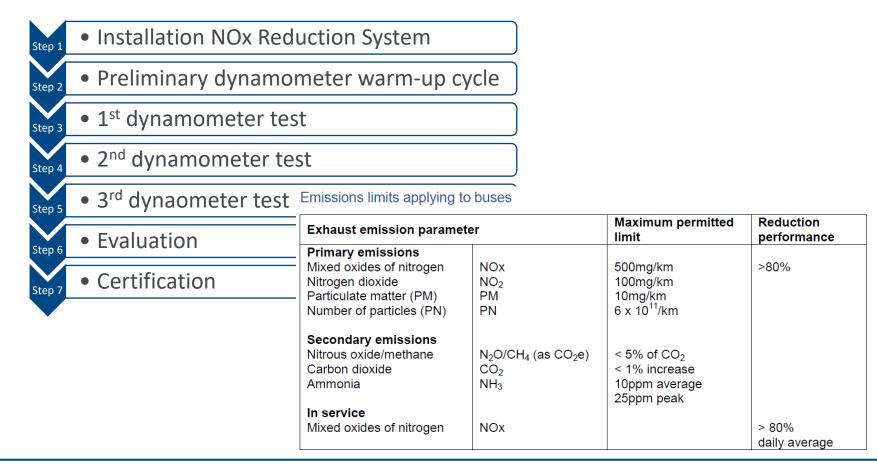
step 1 • Installation NO _x Sys	stem								
step 2 • 1 st PEMS Test (125)	• 1 st PEMS Test (125min ⁺ / ₋ 5min)								
• 2 nd PEMS Test (125min ⁺ / ₋ 5min)									
• 3 rd PEMS Test (125min ⁺ / ₋ 5min)									
Step 5 • Evaluation	Class (km/h)	Area (km/h)	NO _x limit value						
Step 6 • Certificate			(g/km)						
	10	7,5 – 12,5	7,5						
	15	>12,5 - 17,5	5						
	20	>17,5 - 22,5	4						
	25	>22,5 - 27,5	3						
	30	>27,5 - 32,5	2,5						





Certification Procedure Millbrook - United Kingdom

CVRAS = Clean Vehilce Retrofit Accreditation Scheme







Result Table Transport for London - CVRAS* Euro VI

Vehicle	Engine	Standard	Cycle	Institute	NO _x Original	NO _x Retrofit	NO _x Reduction
Enviro 400H	Cummins 4.5 H	EURO V	MLTB	Millbrook Proving Ground	10.42 g/km	0.38g/km	96%
Enviro 400	Cummins 6.7	EURO V	MLTB	Millbrook Proving Ground	10.34 g/km	0.08 g/km	99%
Enviro 200	Cummins 4.5	EURO V	MLTB	Millbrook Proving Ground	8.63 g/km	0.27g/km	97%
Volvo	B5 LH	EURO V	MLTB	Millbrook Proving Ground	7.45 g/km	0.35 g/km	95%
Volvo	B9TL	EURO V	MLTB	Millbrook Proving Ground	9.21 g/km	0.20g/km	98%

* Clean Vehicle Retrofit Accreditation Scheme





Best Practice Exempels, Estimates

- Switzerland
- USA California
- Korea
- Japan
- Europe
 UK, D, E, DK, E
- Germany, DK; BLX
- Israel
- Mexico, Chile, Brazil
- China

- 50 kConstruction Machines400 kTrucks and Buses400 kTrucks400 kTrucks180 kTrucks and Buses100 kTrucks80 kBuses2500 kPass Cars15 kBuses10 KBuses120 KPass Cars
- Less than 1 % upgraded, so high potentials





Telematic Remote Monitoring





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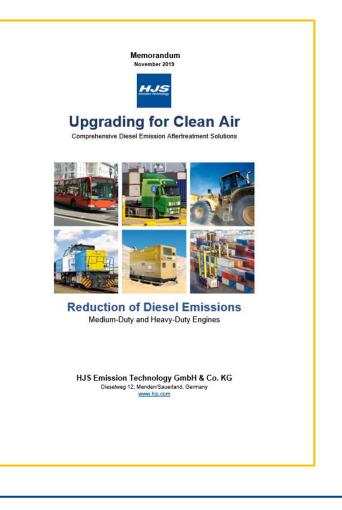
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Memorandum Upgrading for Clean Air

- The Memorandum
 Upgrading for Clean Air
 summarizes essential
 opportunities for reducing
 pollutant emissions from
 urban transport vehicles and
 mobile machinery.
- It also highlights policy measures that may be required to make progress on the Roadmap to Zero Emission.

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Upgrading Benefits - Summary



- ✓ Immediate reduction of pollutant emissions at source
- Field tested, advanced, available, affordable, time saving
- Cost-effective alternative to buying a new vehicle
- Role model in health and environmental protection
- In keeping with the time and more up to date than ever !





Thank you for your attention



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